

ProMedB Billing Specialists:

Medicare Part B Billing



PROFESSIONAL MEDICAL, INC.

ProMedB Billing Services

You deserve peace of mind and more quality time to devote to your residents, staff, family and yourself.

For over 50 years, **Professional Medical** has sought new ways to assist Long-term Care organizations like yours. We offer **proven solutions to help you minimize costs** while maintaining the highest level of care for your residents.

The landscape of our industry is rapidly changing, leaving you with fewer quality supplier options experienced and dedicated to the Long-term Care market. The Medicare Competitive Bidding program presents additional complexities in the form of reimbursement, competitive intensity and upheaval in the Medicare Part B arena. **Professional Medical has not abandoned the industry and is committed to helping you face and survive these challenges.** We continue to:

- Invest in infrastructure including staffing and enhanced delivery options
- Execute self-auditing policies and procedures
- Stay on top of ever changing Compliance and Regulatory Guidelines
- Maintain our own Enteral Feeding Pump and Set Program

As part of this commitment, our **ProMedB** billing specialists will work with your staff to assure all charges for supplies provided to eligible residents are captured in these covered product categories: enteral feeding, urological, ostomy care, tracheostomy care and wound care.

Why choose ProMedB?

Our roster method. ProMedB works with your staff to provide a complete list of eligible residents who fall into the five product categories covered by Medicare Part B. This roster assists with tracking, care responsibilities and survey preparedness.

We streamline finances. ProMedB uses one simple form for billing all payor sources including Medicare Part B, Medicaid and private insurance. Medicare Part A residents are indemnified for your facility and we aim to capture all eligible charges for residents under Medicare Part B.

We stay up to date. You know that change is constant with Medicare. Our Medicare Billing Experts stay up to date with all of these changes to assure compliance.

We bill directly. Products for residents under Medicare Part B are not charged to your facility when you choose ProMedB. Instead, the resident's primary coverage is billed.

We are blemish-free. ProMedB has one of the longest running, registered and accredited, Medicare Part B programs in the country and is completely blemish-free.



What is covered?

Medicare Part B coverage in nursing homes is limited primarily to prosthetic devices.

These include:

- Enteral feeding
- Urological
- Ostomy Care
- Tracheostomy Care
- Wound Care
(Not part of the prosthetic devices coverage)

Medicare sets an allowed charge (fee schedule) for any given justified service and pays 80% of that charge. ProMedB is required, by federal regulation, to make collection attempts on the outstanding 20% balance.

The outstanding 20% is billed to either:

- Medicaid state aid for the financially qualified
- Coinsurance secondary insurance carrier
- Resident, family, responsible party or person with power of attorney

Eligible services include:

Enteral feeding

- Digital pumps
- Administration sets
- Syringe pole holders
- 35 and 60 cc syringes
- Gastrostomy tubes
- Feeding containers
- IV poles
- Nasogastric tubes
- "Y" connectors
- Approved nutritional supplements

Urological

- Foley catheters
- Drain bags
- External catheters
- Insertion trays
- Leg bags
- Straight catheter kits*
- Urethral trays
- Foley irrigation trays

Ostomy care

- Stoma care items
- Urostomy supplies
- Skin cleansers
- Pastes/adhesives
- Colostomy pouches
- Ostomy belts
- Drainable bags
- Ileostomy supplies
- Karaya products
- Deodorizers

Tracheostomy care

- Tracheostomy care trays
- Tracheostomy tubes
- Inner cannula

Wound care*

- Surgical and wound dressings (primary and secondary)

**Extensive documentation requirements. Customer must participate in documentation collection.*



Professional Medical, Inc.

A Tradition of Quality, Value, & Trusted Service Since 1968

We Make Improving Care Easier!®

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